



GVB RFP 2025-016
GVB Guam Liaison in Taiwan

GVB RESPONSE TO QUESTIONS
and
AMENDMENT NO. 1

August 15, 2025

GVB'S OFFICIAL RESPONSE TO QUESTIONS RECEIVED FOR THIS SOLICITATION:

1. Collaboration Mechanism with Guam Official Entities Could you kindly advise if there will be a formal collaboration mechanism with other Guam official entities (e.g., Guam Visitors Bureau, Guam Economic Development Authority, Guam Chamber of Commerce), such as regular meetings and established information-sharing protocols?

GVB Response: GVB will provide the contract awardee a list of government entities and key contacts to discuss respective goals and collaboration. GVB will schedule an initial meeting and invite key stakeholders to attend.

2. Designated Contact Windows Would local entities (e.g., GEDA, GVB, Guam Chamber of Commerce...etc) be able to provide designated liaison officers to facilitate more efficient information exchange and decision-making?

GVB Response: GVB will provide the contract awardee a list of government entities and key contacts to discuss respective goals and collaboration.

3. Existing Market Intelligence May we inquire if there are existing market data sets, trade contact lists, or industry reports that could be shared to help avoid duplication of research efforts?

GVB Response: Guam Liaison in Taiwan position is a newly established position. GVB and stakeholders will work with Liaison to gather data and existing reports.

4. Integration with Existing Promotion Plans Could you please confirm whether there are already established economic and trade promotion plans in Guam that the appointed liaison is expected to integrate into, or if there will be autonomy to develop independent initiatives?

GVB Response: GVB will provide the contract awardee a list of government entities and key contacts to discuss respective goals and collaboration.

5. Reuse of Notarized Documents Would it be possible to reuse notarized documents submitted earlier in the current year for the purposes of this RFP submission?



GVB Response: No. The affidavit forms in the RFP should be used and notarized as they have the corresponding RFP name and number listed in the top right corner to ensure information is current and that they match respective solicitations.

6. Award Announcement Schedule Could you kindly share if there is a publicly available schedule for announcing the award recipient for RFP 2025-016?

GVB Response: GVB will post awardee on the Procurement section of its website once contract has been awarded.

7. GVB Liaison Fees: What was the retainer fee for the GVB liaison over the past three years (2022-2023)? What is the budget for this current contract?

GVB Response: Guam Liaison in Taiwan position is a newly established position. Therefore, no prior data is available.

8. Dedicated Resources: Does this project require a dedicated office or a dedicated person to manage operations effectively?

GVB Response: Yes. This RFP requires a dedicated office/person to manage scope of work effectively.

9. Details on Execution Plan: What specific timelines and milestones does GVB expect to see in the execution plan?

GVB Response: A timeline will be established with the support of the Guam Liaison. The purpose of this position is to elevate Guam's profile in Taiwan beyond tourism through a comprehensive approach that encompasses various sectors such as bilateral trade, economic development, agriculture, aquaculture, cargo transportation, education, medical and cultural exchanges. By fostering these areas, GVB aims to promote Guam as a prime investment destination.

10. Contract Terms: After this temporary contract, will there be a need to re-tender for the next fiscal year?

GVB Response: Please see Amendment No. 1.



AMENDMENT NO. 1

August 15, 2025

**GVB RFP 2025-016 GVB Guam Liaison in Taiwan
To correct Section 1.0 Intent of the Request for Proposal**

Section 1.0 Intent in this RFP is amended to read:

1.0 Intent and Primary Objective

Intent

This position is effective for one year starting October 1, 2025, through September 30, 2026, subject to the availability of funds for FY2026, with up to three one-year options for renewal. The contract agreement may be renewed, as needed, after evaluation of satisfactory performance and subject to availability of funds for each fiscal year.


RÉGINE BISCOE LEE
President and CEO

*** NOTHING FOLLOWS ***